

Capital Markets Participation Profile

NaVOBA-Certified Veteran-Owned Capital Markets Firm

Public & Private Issuance | Co-Manager Participation | Structured Finance

QueensGiant helps issuers, sponsors, lead banks, and institutional counterparties include NaVOBA-certified veteran-owned participation in public and private capital markets transactions without sacrificing senior-level execution judgment. The firm is available to discuss co-manager, selling group, issuer-requested veteran-owned participant, advisory, referral, private placement support, investor identification, and transaction support roles, where appropriate.

Senior-Led Capital Markets Experience

QueensGiant is led by Phil Toth, who brings more than 25 years of institutional capital markets experience across debt, equity, M&A, structured finance, asset-backed finance, private credit, and specialty finance. Phil has held senior roles at Janney, Stifel, Cohen & Company, and EY, and has worked with issuers, sponsors, financial institutions, specialty finance platforms, and institutional investors across complex capital markets transactions.

RELEVANT CAPITAL MARKETS EXPERIENCE

Private ABS / Structured Finance

Private securitizations, rated and unrated ABS-style transactions, A/B/residual structures, and institutional investor placement.

Warehouse & Lender Finance

Revolving facilities, borrowing-base structures, accordion features, lender finance, and specialty finance growth capital.

Forward Flow / Whole Loan Programs

Institutional buyer programs, whole loan sales, forward flow agreements, and repeatable capital partnerships.

Debt, Equity & Hybrid Capital

Corporate debt, structured equity, preferred equity, warrants, refinancing transactions, and sponsor-level capital solutions.

Issuer / Lead Bank Support

Transaction positioning, investor targeting, capital structure feedback, diligence coordination, and execution support.

WHERE QG SUPPORTS BANKS & IBS

Public Capital Markets Issuance

Corporate debt, preferred equity, convertible securities, equity-linked offerings, follow-on issuance, 144A transactions, and select public offerings.

Co-Manager & Selling Group Participation

Issuer-requested or lead-bank coordinated participation as a NaVOBA-certified veteran-owned firm, where appropriate.

Structured Finance & ABS

Asset-backed securities, private securitizations, lender finance, warehouse facilities, forward flow agreements, and specialty finance capital solutions.

Private Placements & Direct Capital

Privately negotiated debt, preferred equity, structured private credit, sponsor-level capital solutions, and institutional investor placement support.

WHY BANKS & INVESTMENT BANKS WORK WITH QUEENSGIANT

- **Experience plus certification:** QG is not seeking inclusion solely as a certified veteran-owned firm; it brings senior capital markets judgment and sector knowledge.
- **Low-friction participation:** Flexible, transaction-specific roles can complement lead-bank execution without disrupting the process.
- **Relevant sector depth:** Focused experience in ABS, specialty finance, asset-based finance, real estate credit, data centers, and private credit.
- **Issuer and investor perspective:** QG can support positioning, investor targeting, diligence coordination, and capital structure feedback.

POTENTIAL PARTICIPATION ROLES

- Co-manager, where appropriate
- Selling group participant, where appropriate
- Issuer-requested veteran-owned participant
- Lead-bank transaction support
- Investor identification / distribution support
- Capital markets advisor
- Referral partner
- Private placement support resource

REPRESENTATIVE ISSUANCE & TRANSACTION COVERAGE

Corporate debt; preferred equity; convertible securities; equity-linked issuance; 144A / public offerings; ABS / securitization; private placements; structured finance; lender finance; warehouse facilities; forward flow; whole loan sales; specialty finance; real estate credit; data center finance; asset-based finance.